



GMT MONTHLY MEMBERSHIP PROGRESS REPORT

Results as of: 12/31/2017

Multiple District 16

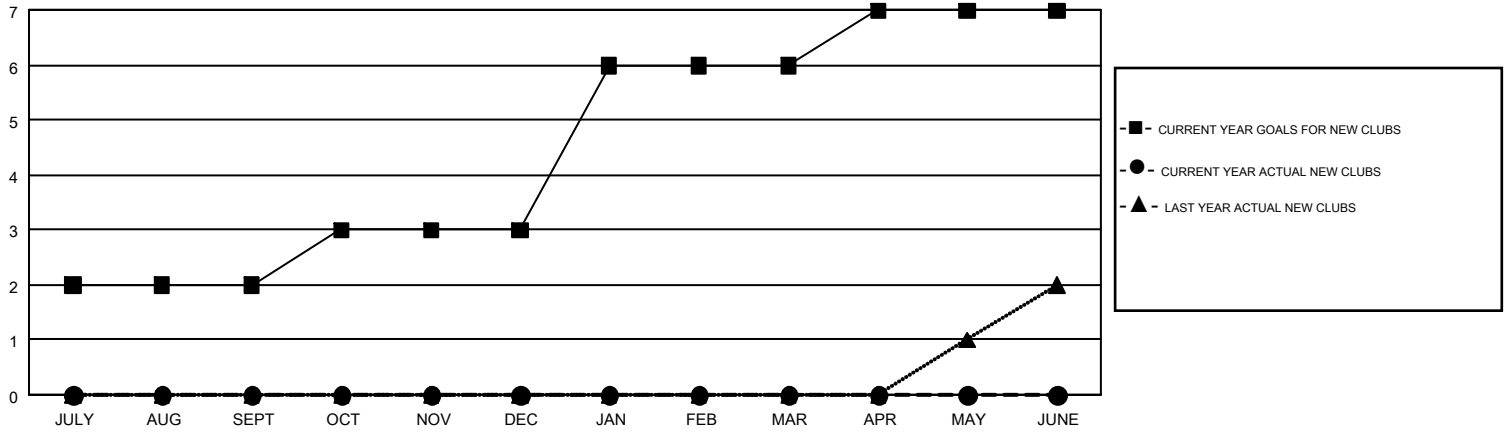
LOCATION: NEW JERSEY

GMT: MAHESH CHITNIS

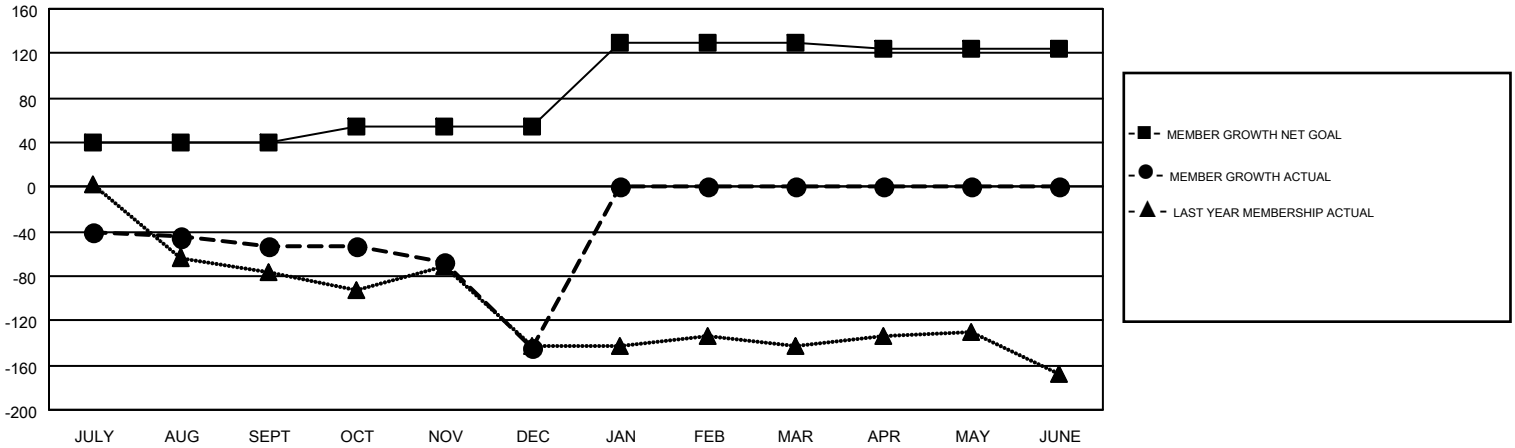
GMT CA 1

| Clubs | | | | Members | | | |
|-----------------------|---------------|-----------|---------------|-----------------------|------------------------|----------------------|--|
| RESULTS FOR 2017-2018 | | | | RESULTS FOR 2017-2018 | | | |
| QUARTER | NEW CLUB GOAL | NEW CLUBS | DROPPED CLUBS | QUARTER | MEMBER GROWTH NET GOAL | MEMBER GROWTH ACTUAL | DROPPED MEMBERS ACTUAL (including transfers) |
| JULY/AUG/SEPT | 2 | 0 | 0 | JULY/AUG/SEPT | 40 | 131 | 146 |
| OCT/NOV/DEC | 1 | 0 | 3 | OCT/NOV/DEC | 15 | 83 | 172 |
| JAN/FEB/MAR | 3 | 0 | 0 | JAN/FEB/MAR | 75 | 0 | 0 |
| APR/MAY/JUNE | 1 | 0 | 0 | APR/MAY/JUNE | -5 | 0 | 0 |

GOALS AND ACTUAL NEW CLUBS CUMULATIVE



GOALS AND ACTUAL MEMBERS CUMULATIVE



| | | | |
|------------------------|---|---------------------------------|----------------|
| DROPPED CLUBS: 3 | 65 CLUBS OF 185 ADDED 1 OR MORE NEW MEMBERS | <u>GENDER DISTRIBUTION</u> | |
| <u>DROPPED MEMBERS</u> | | MALE | 3,140 (70.01%) |
| DECEASED | 18 | FEMALE | 1,345 (29.99%) |
| CLUB CANCELLED | 33 | TOTAL FAMILY UNIT MEMBERS | |
| OTHER | 267 | 751 | |
| TOTAL | 318 | FAMILY MEMBERS PAYING HALF DUES | |
| | | 392 | |

[CLICK HERE FOR CUMULATIVE MEMBERSHIP DATA](#)